

BEMO Compliance Solutions


# Top 8 Questions to Ask a Compliance Provider



**BEMO**

# Compliance Providers Comparison Chart

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FEATURES THEY SHOULD PROVIDE	PROVIDERS		
			
Compliance automation software that streamlines compliance workflows and assures audit readiness	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3rd party assessor that will work with our IT and Security teams to validate our security controls and deliver the report	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3rd party penetration testing service	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Remediation assistance	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Assign a Security Engineer who will work with our IT, main stakeholders, and Security teams	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Designate a Compliance Engineer who will monitor, diagnose, and repair any security control in a timely manner	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Policy Management assistance	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Transparent Pricing	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Quoted Monthly Price</b>	\$	\$	\$
<p>Notes:</p> <p>-----</p> <p>-----</p> <p>-----</p> <p>-----</p>			

# Compliance Provider Questions Checklist

## **1. Do you provide compliance automation software that streamlines compliance workflows and assures audit readiness?**

Compliance automation software is a tool that helps you automate and simplify the compliance process by automatically gathering evidence of your security controls, mapping them to the relevant standards criteria, generating reports and dashboards, and alerting you of any gaps or issues.

## **2. Do you have a 3rd party assessor that will work with our IT and Security teams to validate our security controls and deliver the report?**

A 3rd party assessor is a qualified auditor who will evaluate your security controls against the framework criteria you've selected and issue the official report.

### **3. Do you offer a 3rd party penetration testing service?**

A penetration test is a simulated cyberattack that aims to identify and exploit vulnerabilities in your network, systems, and applications, so that you can fix them.

### **4. Do you assist with remediation or are we on our own?**

Remediation is the process of fixing any gaps or weaknesses in your security controls that are identified during the assessment process.



Many compliance providers only show you the gaps found in penetration tests, vulnerability scans, readiness assessments, etc., but do not help with remediation.

### **5. Do you assign a Security Engineer who will work with our IT, main stakeholders, and Security teams to validate that our security controls are configured correctly?**

## 6. Do you have a Compliance Engineer who will monitor, diagnose, and repair any security control in a timely manner to ensure we remain compliant?

## 7. Do you assist with policy management?

Policy creation is the process of developing and documenting policies that define how your organization manages its security and privacy practices. Auditors look for evidence that you follow the policies and procedures you've established.



**Policy creation can be complex and tedious without proper expertise and experience. While it might be 20% of the compliance process, it could possibly take up 80% of the time!**

## 8. Is your pricing transparent, and does it include everything?

These are the components you should cost out:

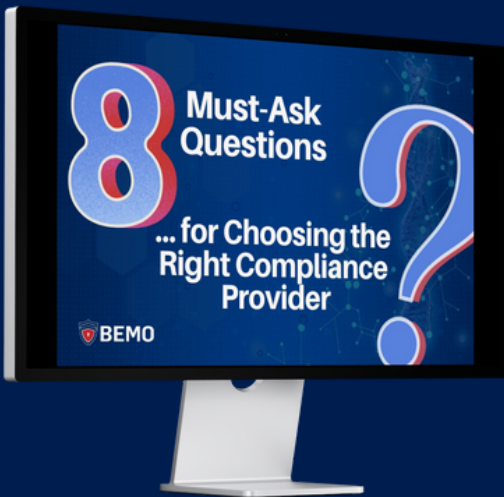
- 3rd party Penetration Testing.
- 3rd party Auditor.
- Compliance Automation Software.
- Comprehensive Managed M365 Security Services to get you secure and keep you secure.
- Comprehensive Managed Compliance Services to get you compliant and keep you compliant.

# Thank You!

Thank you for reading **Top 8 Questions to Ask a Compliance Provider**.

Visit us by going to [bemopro.com/compliance](https://bemopro.com/compliance) to learn about our solutions.

As always, we are here to serve you. Should you have any questions or concerns, please feel free to reach out to us!



[Read our blog\\_ 8 Must-Ask Questions for Choosing the Right Compliance Provider.](#)

[Best wishes,](#)

